



Checklist: Are You Overspending on Mobility? It Might Be Time for Mobility Expense Management

Navigate through this checklist to see if your mobility expenditures are budget-friendly – or if your business could realize lower costs with mobile expense management (MEM), mobile device management (MDM), and telecom expense management (TEM) services.

<input type="checkbox"/>	Are you satisfied with your monthly mobile expenses as they currently stand?	<p>Yes: Our costs are under control, and we're happy with our provider.</p> <p>No: Our mobile costs are too high, and we'd very much like to reduce the costs of our current plan – or find a new plan if needed.</p>
<input type="checkbox"/>	Do you have access to providers that can review your current mobile plan with a goal of finding a lower rate plan and cutting costs?	<p>Yes: Our organization has a lot of industry contacts that we can call on anytime.</p> <p>No: We don't have the right connections that we can leverage to find a better plan.</p>
<input type="checkbox"/>	Does your company have the bandwidth to contact several providers and decipher their mobile plan options to find the best one for your needs?	<p>Yes: We have the resources to search for a new plan when necessary.</p> <p>No: We don't have the time or staff to navigate through that many potential providers.</p>
<input type="checkbox"/>	Are your invoices checked each month for the latest available promotions, zero-use devices, data abusers, and other details?	<p>Yes: We have someone that handles that for us each month.</p> <p>No: We have no idea if we are being billed correctly.</p>
<input type="checkbox"/>	Do you have a provider that actively recommends ways to cut mobile expenses to save you money?	<p>Yes: Our provider analyzes our bills each month and proactively offers opportunities to save.</p> <p>No: We hardly ever hear from our provider, much less get that kind of service.</p>
<input type="checkbox"/>	Does your provider audit your telecom usage and initiate any chargebacks that are due?	<p>Yes: Our provider conducts monthly audits to make sure we are only paying what we owe.</p> <p>No: We had no idea that there are providers out there that offer that service.</p>
<input type="checkbox"/>	Do you have someone that combs through your monthly bills looking for unnecessary costs?	<p>Yes: That responsibility is taken care of each and every month.</p> <p>No: We don't have any employees with that kind of skill set to handle that task for us.</p>
<input type="checkbox"/>	Are your mobile devices fully optimized and run through proprietary algorithms for the best direct carrier partnership?	<p>Yes: Our devices run the latest technology and have been optimized for best performance.</p> <p>No: We don't even know what that is, but it sounds like we should have something like that.</p>
<input type="checkbox"/>	Does your IT department have time to deal with users complaining about devices, manage upgrades, and change plans for international travel?	<p>Yes: Our IT department is well-staffed and can tackle day-to-day details.</p> <p>No: We need a partner to handle all user-facing requirements to lift the burden from our IT staff.</p>
<input type="checkbox"/>	Do you only have a few mobile lines and devices?	<p>Yes: We are a very small company, so we probably wouldn't benefit much from seeking out a better plan.</p> <p>No: We have many devices, including mobile hotspots, mobile phones, and other wireless devices and have been wanting to find a plan that better suits our needs.</p>
<input type="checkbox"/>	Do you receive best-in-class service and support from your current provider?	<p>Yes: We are very fortunate to have top-notch service and support.</p> <p>No: Our provider doesn't go the extra mile for us at all.</p>
<input type="checkbox"/>	Are you satisfied overall with your provider in all areas, from service quality to cost?	<p>Yes: We're very happy with our current provider and rate and aren't looking to switch.</p> <p>No: We need help from a trusted expert that can find customized telecom expense management and mobile device management services for our business.</p>

Time to Tally Your Responses!

If you answered “yes” to the majority of these questions, congratulations! Your mobility plan and device setup has you mostly covered. If you answered “no” to at least a few of these questions, your organization could benefit from talking to CommQuotes about seeking a better rate plan, backed by mobile expense management, mobile device management, and telecom expense management services.

Over 5,000 organizations have turned to us as an agnostic, trusted advisor – and we have helped create millions in savings on mobility expenses. **Contact us**, and one of our mobile solution experts will be in touch to help you find a new provider.